## onebeat

## **Store Transfers**



Adaptive Inventory Management

Onebeat's Store Transfer feature addresses the challenges faced by retailers in managing inventory balancing and broken set consolidation. By leveraging advanced algorithms, real-time data, and comprehensive analysis, our solution enables retailers to optimize transfers, minimize costs, and enhance operational efficiency.

C Store	Store Transfer			🔀 Union Square → Upper West Side				
C	Recommendations		Total prod	Total products: 26 Units: 123 Estimated Sales Increase: \$			ease: \$1011	
<b>面</b> Trips	Trips Product						<b>V</b> Filter	
8 8	New clusters pending review	Estimated Sales Increase \$12,200			<b>\$</b>			
<ul> <li>新</li> <li>●</li> </ul>			æ	5	Buttons shirt mens white Units: 14 ESI: \$93			
1	New York City 🔨		Unisex logo			Oversized vest in blue mesh Units: 7 ESI: \$90	n V-neck midi dress in black	
	From	То	cotton t-shirt Units: 10 ESI: \$95	nrt			Units: 11	
=	86th And Lexington	Magnolia Home Theater					ESI: \$84	
:=	Upper West Side	Union Square					1	
=	Union Square	Upper West Side						
=	Midtown Manhattan	New York City					ESI: <b>\$2070</b> Trips: 10 Store: 12	Units: 202
		86th And Lexington 6 5	SR 3.91 Upp 6 - 5 -	per West Side		SR 3.86 Union 6 - 5 -	Square	SR 3.72



## **E** Key Challenges

Managing **big data involved in store transfers**, such as inventory levels, demand patterns, transportation costs, and product characteristics, can be overwhelming.

Retailers struggle to **identify cost-effective transfers** and efficiently balance inventory across locations to



Onbeat's Store Transfers Module **optimizes costeffectiveness** by considering multiple factors, such as inventory levels, demand patterns, **Expected Sales Increase** and transportation costs, to identify the most efficient transfers.

achieve optimal stock levels across locations and to **avoid imbalances and resource inefficiencies**.

Additionally, streamlining the consolidation of broken sets to optimize space utilization is a **complex and time-consuming task,** especially with the **numerous settings** required to optimize transfers With Onebeat, retailers achieve **optimal inventory balancing** by strategically determining the relevant inventory to move, utilizing real-time data and **advanced algorithms.** 

Additionally, our solution streamlines **broken set consolidation**, analyzing product availability and demand to simplify the process and minimize the need for liquidation.

Onebeat's **comprehensive settings management** allows retailers to define and fine-tune transfer parameters, ensuring trips are optimized according to the **specific environment and clients' needs** 



70%

reduction in SKU Shortage in Stores (OOS) Less Investment

50%

reduction in Store Inventory Value Higher Freshness

## 30%

reduction in Average Age of inventory in stores Higher Margin



increase in full price Sell-through

To find out more about how Onebeat can help you, visit us at <u>lbeat.com</u> onebeat